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## MIB Solutions and ExamOne Agree to Identify Methods to Jointly Address Life Insurance Industry Issues

Braintree, MA (January 6, 2010) - MIB Solutions and ExamOne, two corporations firmly set in the workflow of virtually every major North American life insurance company, have agreed to form a strategic alliance with a mission to identify opportunities to provide value-added analytics and innovative research for the life insurance industry.

Both MIB Solutions and ExamOne are companies that have demonstrated strong research and analytical capabilities. Together, these firms have the means and the data sources to provide unique analytics to their overlapping member/client base in the life insurance industry. Each firm has a strong background in studying the mortality implications of specific medical impairments and the protective value of specific risk assessment tools. Studies on particular risk classes or product types with larger datasets will be expected to provide the valuable insights previously unavailable.

“Working together, our companies present a significant platform from which to explore ideas that strengthen the industry’s risk management capabilities,” says Lee Oliphant, Executive Vice President of MIB Solutions. “This collaboration unites two industry leaders who supply crucial risk assessment data to customers electronically. Future analyses will enhance the industry’s understanding of the contribution of individual underwriting requirements, ultimately resulting in improved risk assessment capabilities.

We are excited by the prospect of moving risk assessment techniques forward for the benefit of our clients,” says Richard Braun, MD, Senior Vice President and Medical Director of ExamOne.

MIB Solutions and ExamOne will be reaching out to their respective clients to describe the new working relationship in more depth. Through this market research, innovations will be identified that can potentially improve risk assessment and mortality experience.

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#### **About MIB Solutions**

MIB Solutions, a wholly-owned subsidiary of the MIB Group, Inc., develops and markets products and services that help insurance companies make better, more informed underwriting and risk management decisions. In addition to new products and services, our mission is to expand MIB Inc.’s core fraud detection and deterrence services into new markets ([www.mibsolutions.com](http://www.mibsolutions.com)).

#### **About ExamOne**

ExamOne provides the most integrated supply chain of requirement acquisition services for insurance companies and agencies, including paramedical examinations, laboratory testing, attending physicians statements, prescription database searches, motor vehicle reports, fraud detection database searches, teleunderwriting and inspections. Our integration simplifies the order, status, and retrieval of these products, provides one source for all underwriting requirements needs and accelerates the policy to issue process ([www.examone.com](http://www.examone.com)).